

# **POWER/FULL** *Solutions*

**EnerSys**<sup>®</sup>

**Fleet Services**

*Consistent & Reliable Services*

# POWER<sub>to</sub>

## PowerMAXX™ Program .

### TOTAL OPERATION REVIEW

We review the utilization of every electric powered vehicle in your facility. Our utilization inspection covers the number of batteries per shift, output and function per charger, battery-to-truck match, and charger-to-battery match.

This total operation review and equipment utilization inspection allows our Service Representatives to determine the most efficient use of all equipment to ensure long battery service life, workers change batteries less often, and allows you to maximize vehicle productivity without sacrificing safety.

### BATTERY CONDITION INSPECTIONS

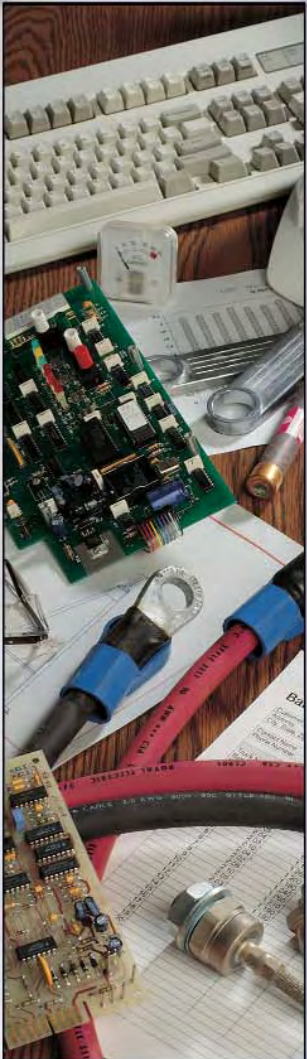
Our Service Representatives measure and record cell voltages, specific gravity, electrolyte level, and inspect vent plugs, cables and connectors on each battery. They inspect the battery watering system. Each inspection can catch a potential problem before it becomes a major repair expense. Again, all inspections are designed to keep battery repair costs to a minimum and maximize battery life and operation productivity.

### CHARGER EFFICIENCY TESTS

On each charger, our Service Representative measures and records cable voltage drops, output currents, equalize modes, and inspect all cables and connectors. These inspections assure you that each charger is working at maximum efficiency. Proper charger operation saves electricity, cuts recharging time, increases battery efficiency, decreases battery watering and extends battery life.



# ... service



## **The wisdom of EnerSys® is diagnostic expertise**

Whether you require maintenance and safety accessories, assistance in designing and installing battery handling equipment, repairs to your battery or charger or resolution of environmental recycling issues, EnerSys® has the solution.

## **Convenience of a full service battery company**

Parts to repair battery and charger problems are stocked locally at our service centers. Most repairs are made from our parts stock carried in our service vans. Both van stock and local stock provide our customers with convenience and quick product support—regardless of product manufacturer. Our local stock is further backed by our National Parts Center centrally located in Richmond, KY.

EnerSys takes an extra step by performing quality control audits on all incoming and outgoing parts. Each quality check ensures that our customers receive the correct, functional part upon arrival and also the highest-quality and an accurate count.

EnerSys exclusive PRO Series™ battery and charger accessories can improve labor and battery efficiency in addition to meeting or exceeding OSHA regulations for battery charging rooms. In other words, we save your company from the potential problems of liability and expense. Unlike many service companies, EnerSys provides turnkey services for battery handling rooms. We will help you design or lay out your battery handling room, provide CAD engineering drawings, and order and install the equipment.

## **Large inventory of used and rental equipment**

Business growth or peak times may call for extra equipment. EnerSys offers a large inventory of rental or used equipment. This large inventory provides our customers with reduced equipment cost and quick support during increased production or during extensive equipment repairs. In either case, we will keep your productivity up and costs to a minimum.

## **Customer training**

If you're not receiving five to seven years of life from your batteries, then you're losing profit. Batteries are the most ignored part of any electric forklift and the most misunderstood. Battery acid, hydrogen gas and corrosion are all dangerous when not properly understood. High battery temperature and over/undercharging decrease battery life and forklift productivity and increase battery/forklift repairs.

Yet most problems are easily prevented with simple battery maintenance and safety precautions. Furthermore, battery maintenance can add years of battery life. Long battery life means lower equipment costs and higher profits.

Our trained Service Representatives can provide maintenance and safety training at your site or, if you prefer, at our service center. Our training classes cost a fraction of worker's compensation claims or the cost of buying batteries every three years.

We can educate your maintenance people or operators using the same methods EnerSys uses at its National Training Center. Our service representatives are updated yearly on the latest battery and charger technology. Your people can be, too.



# ... protect



## **We're concerned about the environment.**

An important but often overlooked factor in using EnerSys® is our commitment to the environment. Our service locations are knowledgeable on the ever-changing environmental regulations concerning battery recycling, hazardous material transportation and spill response. As you know, failure to follow environmental regulations can be expensive, and may cost you tens of thousands of dollars in fines.

We're concerned about the environment. That's why we've developed the industry's first environmentally safe battery washing service to clean lift truck batteries.

Federal, state and local authorities are increasing the monitoring of industrial discharges of hazardous substances, and lead is a leading concern.

Our battery washing system is designed to ensure full compliance with EPA and DOT requirements and nothing goes down the drain or in the ground. All wash water is filtered, neutralized and recycled. Reusing the water minimizes our use of natural resources and helps to keep our soil and water supplies clean.

Our battery washing service also saves time, money and hassle.

The benefits of clean batteries include:

- Longer battery life
- Reduced grounding problems
- Lower repair costs

By using this nationwide washing service, there is no need to worry about:

- Waste water disposal
- Discharge permits
- Expensive equipment purchases and maintenance
- Dedicated floor space
- Expensive employee training
- Extensive battery downtime
- Contamination of surface water, ground water and soil

At EnerSys, we want to be more than your battery supplier. We want to be your full service battery recycling source. Some companies may claim to "indemnify" you against Superfund liability. These statements may be misleading and are not condoned by or are in any way similar to the EnerSys battery recycling program. Our battery recycling program does, however, ensure that you are in full compliance with EPA, DOT, and /or federal and state regulations. Ask your EnerSys representative for more information about battery recycling.



# ... maintain

## maximize your return on investment!

### HANDLING EQUIPMENT EVALUATION

We completely examine the condition and safety of your battery handling equipment. Poor lifting techniques, which lead to back injuries, are a major cause of Workers' Compensation claims. A poorly equipped battery room may cause workers to push or pull heavy batteries. If equipment is misused, hand and foot injuries may result.

EnerSys® Service Representatives review your battery changing operation and can provide layout recommendations, equipment training, and alternatives that can increase vehicle productivity, improve workers' safety, and increase warehouse space.

### REPORTING AND RECOMMENDATIONS

We provide a detailed report on your batteries, chargers, and handling equipment. In addition, we give you written recommendations to improve battery life, increase vehicle productivity, and improve worker safety.

### COMPLETE PERIODIC MAINTENANCE

Look no further than PowerMAXX™ to maximize your return on investment of motive power batteries and chargers. We can implement our recommendations with this complete scheduled maintenance program through the largest network of factory-trained service representatives in the industry. EnerSys maintains the most company owned service locations and a large manufacturer's representative organization to provide unparalleled nationwide coverage.

Look to EnerSys Fleet Services for the most comprehensive industrial battery service program available today.



Team  
**EnerSys**  
Your Battery Partners

**For Sales or Service Call:  
1-800-EnerSys**



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